

The Shell Petroleum Development Company of Nigeria Limited

Operator of the NNPC/Shell/TEpn/ Agip Joint Venture

Provision of National Corporate VSAT Services in SPDC

Tender Ref: NG01011904

Introduction

The Shell Petroleum Development Company of Nigeria Limited (SPDC) in its role as operator of the NN PC/SHELL/TEPN/AGIP Joint Venture, on behalf of the Joint Venture, hereby invites reputable EPC companies (DPR registered and licensed) with proven experience in Telecommunication Support/Installation and/or Telecommunication Equipment and Systems for the **Provision of National Corporate VSAT Services in SPDC**.

Scope of Work

The scope of work for the proposed contract shall include but not be limited to;

- The provision on lease of one C-Band based VSAT central hub in Port Harcourt and an optional additional C-band VSAT hub in Lagos
- The provision on lease of Ku-Band based VSAT central hub in Port Harcourt and an optional additional Ku-band VSAT hub in Lagos
- The provision on lease of approximately 25 remote VSAT installations of various capacities per VSAT technology.
- Provision of maintenance for Shell-owned VSAT installations
- The supply on lease of required bandwidth (C-band and Ku-Band)
- The supply of required bandwidth for Shell-owned VSAT installations.

- The supply of VSAT terminals as may be required.
- The optional VSAT supply of service to two deep drilling stabilized offshore platforms
- The provision of structural office cabling for data, voice and video in the locations VSAT links are installed as may be required.

Mandatory Requirements

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Telecommunication Installation/Support Services (3.11.20) (Product/Services) category in NipeX Joint Qualification System (NJQS) database. **All successfully pre-qualified Suppliers in this category will receive Invitation to Tender (ITT).**
- To determine if you are pre-qualified and view the product/services category you are listed for: Open www.nipexng.com and access NJQS with your log in details, click on 'continue Joint Qualification Scheme tool, click on check my supplier status and thereafter click on supplier product
- If you are not listed in a product/service category that you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
- To initiate the JQS pre-qualification process, access www.nipexng.com to download the application form, make necessary payments and contact NipeX office for further action.
- To be eligible, all tenderers shall be required to comply with the Nigerian Content requirements in the NipeX system.

Nigerian Content Requirements

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria.
- International or multinational company working through a Nigerian subsidiary must demonstrate that a minimum 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary

by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary.

- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms Co2
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
- Specific to this project, provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Provide evidence of domiciliation of project management and procurement centres in Nigeria with physical addresses (not P.O. Box).
- Location of in-country facilities (Equipment, storage, workshops, repair & maintenance facilities and, testing facilities).
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
- Provide details on any other Nigerian Content initiative the company is involved in.

Closing Date

Only tenderers who are registered with NJQS Product/Category Telecommunication Installation/ Support Services (3.11.20) as at **1st August, 2012** being the advert close date shall be invited to submit Technical Bids.

Additional Information

- All costs incurred in preparing and processing NJQS prequalification shall be to the contractor's accounts.
- This advertisement shall neither be construed as any form of commitment on the part of SPDC to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from SPDC and or any of its partners by virtue of such companies having been prequalified in NJQS.
- SPDC will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or Agents.
- Also note that this contract will be progressed through NipeX system.

Please visit NipeX portal at: www.nipexng.com for this advert and other information.

This advertisement of "Invitation to tender" shall not be construed to be a commitment on the part of NNPC/SPDC to award any form of contract to any company and/or associated companies , subcontractors or agents; nor shall it entitle any company submitting documents to claim any indemnity from NNPC/SPDC and/or any of its partners.